

# FOR EVERYTHING AS A SERVICE— HPE GREENLAKE IS AT YOUR SERVICE

Knowledge, experience, and resources to deliver true consumption-based IT

- Pay-per-use model
- Broad range of workloads
- On-premises, edge, and cloud
- Managed for you
- Over a decade of experience



## Follow our story



HPE launches Flexible Capacity



HPE GreenLake brand established



**Approx. \$4.5B**

TCV under contract<sup>1</sup>

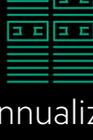


**56**

Countries served<sup>2</sup>



**Over 1000**  
Customers worldwide



Q1 2021 annualized revenue run-rate (ARR)  
\$649 million, **up 27% YoY**<sup>3</sup>



**95%**  
Customer retention rate



## Growth

One of the fastest-growing business units in HPE

**42%**

Growth for HPE GreenLake services YoY for FY20<sup>4</sup>

**50%**

Average customer growth<sup>5</sup>

**116%**

Growth YoY in Q1 2021 for HPE channel partners<sup>6</sup>

**More than 830 channel partners actively selling HPE GreenLake<sup>7</sup>**



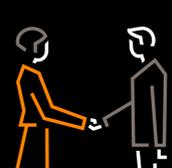
## Pay-per-use workloads

VDI > SAP HANA® > ML Ops > Data Protection

Virtual Machines > Containers > Database > Big Data > HPC > Public clouds

Compute > Hyperconverged > Bare Metal > Storage > Networking

Governance & Management



## Customer value

HPE GreenLake delivers measurable value to our customers:

**30-40%**

TCO savings<sup>8</sup>

**40%**

IT resource savings<sup>9</sup>

**75%**

Faster time to market<sup>10</sup>

### LEARN MORE

Contact HPE GreenLake to learn how our proven consumption-based IT solutions can help you radically simplify IT, lower costs, and free up resources for other priorities.

[hpe.com/greenlake](https://hpe.com/greenlake)

Make the right purchase decision.  
Contact our presales specialists.



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